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xRapid Market Maker Status Update

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March 2019

FOIA CONFIDENTIAL TREATMENT REQUESTED BY RIPPLE LABS, INC.

Solving For

- 1. Certainty
- Speed
 Scale



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Traditional (4)

PROS

- Quick to market
- No capital from Ripple
- Ripple dictates requirements
- Experienced

CONS

- Liquidity capped by MM balance sheet
- Most expensive

Replication (1)

PROS

- Quick to market
- No capital from Ripple
- Cheapest

CONS

- Liquidity capped by BTC markets
- Relatively inexperienced

SPV (1)

PROS

- Relatively inexpensive
- Experienced
- Liquidity capped by Ripple balance sheet

CONS

- Slowest to market
- Ripple provides capital Possible tax implications

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xRapid Market Maker Status



SLA Overview

- Credentials
 - Market making and crypto experience
 - Existing integration into Bitso, Coins.ph and Bitstamp
 - Infrastructure and capital
- Performance
- Infrastructure
 - Ability to onboard 3 additional exchanges / fiat corridors per quarter
- Reporting
 - Full and transparent accounting (full list of trades, % uptime, max spreads per tier, avg. spreads, total volume, etc.)
- Per Pair Incentive Structure
 - Minimum monthly fee
 - % based passive volume incentive with monthly cap

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